

IBBM

Institute of Bulls & Bears Management is an educational wing of renowned stock & commodity broking house, Wellindia Group; having membership of all major exchanges (NSE, BSE, MCX, NCDEX, MCX-SX, NSEL, CDSL) of India viz.

Apart from Equities, Commodities & Derivatives; we also deal in investment products like IPOs, Mutual Funds and Insurance etc.

Since last two decades, Wellindia is committed to provide full fledged financial services, investment options & traveling services of international standards under one roof to give you a complete peace of mind.

IBBM is a wise effort to spread financial markets knowledge to the Indian masses. Our initiative seek to impart knowledge, create awareness, generate social wealth and most importantly demystifies financial market related myths & distortions.

Our career oriented courses provides the ideal launch pad for those who are willing to use the knowledge and skills to create wealth in the fast growing financial markets such as Equities, Commodities, Derivatives, Currency, Mutual Funds, Investments, Banking & Insurance Products.

Why IBBM

- Backed by experience of two decades in financial services industry
- Best professionals as faculties having industry experience and excellent academics
- Special emphasis on practical training
- State of the art infrastructure (AC Classroom & Lab)
- Well researched curriculum
- 100% Placement Assistance
- Personality Development

IBBM

Courses We Have

- n NCFM Preparatory Classes
- n Equity Markets Trading & Operations
- n Commodity Markets Trading & Operations
- n Arbitrage Trading & Operations
- n Derivatives – Hedging Techniques
- n Equity Research & Analysis
- n IBBM Certified Financial Planner – Mutual Fund & Other Investments
- n How to Trade in Stock Markets (Wellindia Smart Investor Programme)
- n Equity Markets – Professional Training Programme

Career Opportunities

- Smart Investor / Trader
- Sub-broker or Remeisure
- Investment / Financial Consultant
- Dealer (Equity / Commodity / F&O)
- Portfolio Manager
- Research Analyst
- Jobber or Arbitrageur
- Relationship Manager
- Back Office Executive



Admission Procedure

Application Form

IBBM Brochure & application form can be obtained from 209, 2nd floor, Block – 4, Ganga Complex, Sector – 29, Noida or by post.

Admission Test

Candidate will be required to appear for the written test followed by the personal interview.

Final Selection

It will be based on a careful evaluation of the applicant's academic record, work experience (if any), written test score and personal interview

Institute of Bulls & Bears Management

209, Block -4, Ganga Complex, Sector -29, Noida -201301

Contact: 91-120-4601154 / 55, Fax: 91-120-4601111

Helpdesk: 9990799980, 0120-4601155

E-mail: ibbm@wellindia.com

SMS - WELL IBBM at 56677

www.wellindia.com



Equity Markets Trading & Operations

- n **Certifications:**
 - q **Certificate from the Institute**
- n **Main Highlights**
 - q **NCFM – Capital Market (Dealers’ Module)**
 - q **Job oriented Training Programme**
 - q **Practical exposure with Trading Experience**
 - q **Trading Strategies (Optional)**
- n **Course Duration: 10 weeks (45 hours) + 4.5 hours (Optional)**
 - q **Classroom Training – 8 weeks (36 hours)**
 - q **Practical Training – 2 weeks (9 hours)**
(Including Career Counseling)
 - q **Personality Development**
 - q **Demo Test – 2 hours**
- n **Course Content**
 - q **Equity Market – Basics**
 - q **History of Indian Equity Markets**
 - n **Important milestones and scams**
 - n **Journey of Sensex**
 - q **Facts about Global and Indian Markets**
 - q **Important Concepts & Definitions**
 - q **Indian Securities Market**
 - n **Primary & Secondary Market**
 - n **Derivatives Market**
 - q **The System**
 - n **Trading System – NEAT System**
 - n **Clearing & Settlement System**
 - n **Trading Membership**
 - n **SEBI & Its Functions**
 - q **Important Functions a Dealer/Trader need to know including Technical Analysis**



Commodity Market Trading & Operations

- n **Certifications**
 - q **Certificate from the Institute**
- n **Highlights**
 - q **Commodities Market Module**
 - q **In-depth knowledge**
 - q **Trading Strategies**
 - q **Hedging Techniques**
- n **Course Duration: 12 weeks (54 hours)**
 - q **Classroom Training: 10 weeks (45 hours)**
 - q **Practical Training: 2 week (9 hours)**
 - q **Personality Development**
 - q **Demo Test: 2 hours**

- n **Course Content**
 - q **Introduction to Derivatives**
 - q **Types of Derivatives**
 - q **Commodity Derivatives**
 - q **Instruments available for Trading**
 - q **Pricing Commodity Derivatives**
 - q **Hedging, Speculation, Arbitrage**
 - q **NCDEX Trading & Platform**
 - q **Clearing, Settlement & Risk Management**
 - q **Regulatory Framework**
 - q **Taxation & Accounting Issues**

Arbitrage Trading & Operations

- n Certifications**
 - q Certificate from the Institute**
- n Highlights**
 - q NCFM – Capital Markets**
 - q Derivatives core Module**
 - q Emphasis on practical knowledge**
 - q Focus on Trading Speed & Perfection**
 - q Self – driven**
- n Course Duration: 4 months (72 hours)**
 - q Classroom Training: 3 months (48 hours)**
 - q Practical Training: 1 month (24 hours)**
 - q Test: 3 Hours**
- n Course Content**
 - q Basics of Arbitraging**
 - q NCFM – Capital Markets**
 - q Derivatives Training**
 - q Typing Games (Speed Test)**
 - q Techniques of Arbitraging**
 - q Skill Development in Arbitraging**
 - q Important Calculations**
 - q Discipline & Live Market Training**



Derivatives – Hedging Techniques

- n Certifications**
 - q Certificate from the Institute**
- n Highlights**
 - q Derivatives core Module**
 - q In-depth knowledge**
 - q Options Strategies**
 - q Hedging Techniques**
- n Course Duration: 8 weeks (25 hours)**
 - q Classroom Training: 7 weeks (22 hours)**
 - q Practical Training: 1 week (3 hours)**
 - q Demo Test: 2 hours**

- n Course Content**
 - q Introduction to Derivatives**
 - q Index Construction and its Applications**
 - q Introduction to Future & Options**
 - q Application of Future & Options**
 - q Trading in Derivatives Market**
 - q Clearing & Settlement System**
 - q Regulatory & Legal Framework**
 - q Accounting and Taxation Issues**

Equity Research & Analysis

- n Certifications:**
 - q Certificate from the Institute**
- n Main Highlights**
 - q Equity Research – Fundamental and Technical Analysis**
 - q Focus on Practical Aspects including Report Writing**
 - q Project work to enhance the skills**
 - q Trading Strategies (Optional)**
- n Course Duration: 16 weeks (72 hours) + 4.5 hours (Optional)**
 - q Classroom Training – 10 weeks (45 hours)**
 - q On the Job Training – 6 weeks (24 hours)**
(Including Career Counseling)
 - q Test – 3 hours**
- n Course Content**
 - q Fundamental Analysis – Introduction**
 - q Macro & Micro Economy Analysis**
 - q Industry Analysis**
 - q Company Analysis**
 - q Financial Statements**
 - q Annual Report**
 - q Income Statement**
 - q Balance Sheet**
 - q Brief Introduction to Valuation Concepts**
 - q Report Writing**
 - q Technical Analysis – Introduction**
 - q Important Concepts & Definitions**
 - q Charts**
 - q Trends**
 - q Indicators & Oscillators**
 - q Moving Averages**
 - q Dow Theory**
 - q Technical Concepts**
 - q Conclusion**
 - q Technical Analysis Reports**



IBBM Certified Financial Planner

- n **Certifications**
 - q **Certified Financial Planner**
- n **Highlights**
 - q **AMFI – Advisors Module**
 - q **Authorized Distributor License (ARN)**
 - q **Focus on Investment Advisory**
 - q **Marketing Strategies**
 - q **Systematic Investment Plans**
- n **Course Duration: 10 weeks (30 hours)**
 - q **Classroom Training: 9 weeks (25 hours)**
 - q **Personality Development: 1 week (5 hours)**
 - q **Demo Test: 2 hours**

- n **Course Content**
 - q **Conceptual Framework**
 - q **Types of Mutual Funds**
 - q **Advantages of Mutual Funds**
 - q **The Offer Document & its Contents**
 - q **Investment Planning**
 - q **Myths & Realities**
 - q **Role of Investment Consultants**

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How to Trade in Stock Markets - Wellindia Smart Investor Programme

- n **Certifications**
 - q **Participation Certificate**
- n **Highlights**
 - q **Focus on Intra-day Trading Strategies**
 - q **F & O Trading Strategies**
 - q **FAQs for Traders**
 - q **Software, Risk Management & Regulations**
- n **Course Duration: 1 weeks (10 hours)**
 - q **Classroom Training: 1 weeks (10 hours)**
 - q **Brainstorming / Question-Answer: 1 session**
- n **Course Content**
 - q **Basics of Stock Markets**
 - q **Trading Software**
 - q **Clearing & Settlement System**
 - q **Role of Broker & Regulatory Authorities**
 - q **Trading Membership**
 - q **Intra – day Trading**
 - n **Traders vs. Investors**
 - n **Opening & Closing Routine**
 - n **Stock Selection**
 - n **Personality Traits for Traders**
 - n **Principles of Successful Trading**
 - n **Common Mistakes**
 - q **Technical Analysis for Traders**
 - q **Options Strategies – Introduction**



Equity Markets – Professional Training Programme

- n **Certifications**
 - q **Certified Equity Professional**
- n **Highlights**
 - q **Focus on Portfolio Management**
 - q **Complete package for Equity Markets**
 - q **Career Options in Financial Markets**
 - q **Software, Risk Management & Regulations**
 - q **Case Study**
- n **Course Duration: 6 months (100 hours)**
 - q **Classroom Training: 5 months (90 hours)**
 - q **Practical Training: 2 weeks (10 hours)**
 - q **Personality Training**
 - q **Project Work**
 - q **Test: 3 hours**

- n **Course Content**
 - q **Equity Markets – Basics, Scams, History**
 - q **The System**
 - n **Trading System**
 - n **Clearing & Settlement System**
 - n **Trading Mechanism**
 - n **Legal & Regulatory Framework**
 - q **Derivatives Market – Trading & Mechanism**
 - q **Fundamental Analysis**
 - q **Technical Analysis**
 - q **Future & Options Trading Strategies**
 - q **Security Analysis & Portfolio Management**
 - q **Participants in Equity Markets – Mutual Funds, Insurance, FIIs, FIs, HNIs, Arbitrageurs**
 - q **Case Study & Project Work**

Contact Detail

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